

## Mortgage product switch rate guide.

Available for borrowers currently on our Standard Variable Rate (SVR) or with an existing deal due to expire.
Borrowers on an existing product may be offered different follow-on deals to those listed, depending on when their current deal expires. This rate guide does not constitute a personalised mortgage information sheet and we may withdraw these deals at any time without notice.

Our SVR is currently 8.69\%

Rates effective from 11 April 2024

## Suffolk

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## Residential

Standard Residential Capital \& Interest Repayment

| Product Code | Product | Current Initial Rate | Available For | End Date | Standard Variable Rate for the rest of the mortgage, currently | APRC | Switch Fee | Additional Information | Early Repayment Charge |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22476 | $2 \text { Year Fixed }$ Rate | 4.99\% | Product Switch | 2 years from switch date | 8.69\% | 8.3\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | 3\% <br> For 2 years from switch date |
| 22477 | 3 Year Fixed Rate | 4.99\% | Product Switch | 3 years from switch date | 8.69\% | 7.9\% | $£ 199$ | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | 3\% <br> For 3 years from switch date |
| 21266 | 2 Year Discounted Variable Rate | $\begin{gathered} 5.35 \% \\ \text { (SVR minus } \\ 3.34 \% \text { ) } \end{gathered}$ | Product Switch | 2 years from switch date | 8.69\% | 8.3\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | 1\% <br> For 2 years from switch date |

## Fixed Rate Representative Example

A mortgage of $£ 136,885.00$ payable over 27 years initially on a fixed rate for 24 months at $4.99 \%$, then our Standard Variable Rate currently at $8.69 \%$. This would require 24 monthly payments of $£ 771.02$ followed by 300 monthly payments of $£ 1,079.93$. The total amount payable would be $£ 342,578.48$ made up of the loan amount plus interest ( $£ 205,399.48$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.3 \%$ APRC representative.

## Discounted Rate Representative Example

A mortgage of $£ 430,400.00$ payable over 24 years on our Standard Variable Rate currently at $8.69 \%$ with a discount of $3.34 \%$, giving a current rate payable of $5.35 \%$ for 24 months. This will be followed by our Standard Variable Rate currently at $8.69 \%$ for the remainder of the mortgage term. This would require 24 monthly payments of $£ 2,657.90$, followed by 264 payments of $£ 3,504.41$. The total amount payable would be $£ 989,048.84$ made up of the oan amount plus interest ( $£ 558,354.84$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.3 \%$ APRC representative

## Residential

Standard Residential Interest Only or Part Repayment / Part Interest Only

| Product Code | Product | $\begin{gathered} \text { Current Initial } \\ \text { Rate } \end{gathered}$ | Available For | End Date | Standard Variable Rate for the rest of the mortgage, currently | APRC | Switch Fee | Additional Information | Early Repayment Charge |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22487 | $\begin{aligned} & 2 \text { Year Fixed } \\ & \text { Rate } \end{aligned}$ | 5.34\% | Product Switch | 2 years from switch date | 8.69\% | 8.4\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | For 2 years from switch date |
| 22488 | $\begin{aligned} & 3 \text { Year Fixed } \\ & \text { Rate } \end{aligned}$ | 5.34\% | Product Switch | 3 years from switch date | 8.69\% | 8.1\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | 3\% <br> For 3 years from switch date |
| 21272 | 2 Year Discounted Variable Rate | $\begin{gathered} 5.70 \% \\ \text { (SVR minus } \\ 2.99 \% \text { ) } \end{gathered}$ | Product Switch | 2 years from switch date | 8.69\% | 7.7\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | For 2 years from switch date |

## Fixed Rate Representative Example

A mortgage of $£ 75,000.00$ payable over 17 years initially on a fixed rate for 24 months at $5.34 \%$. This will be followed by our Standard Variable Rate currently at $8.69 \%$ for the remainder of the mortgage term. This would require 24 monthly payments of $£ 334.64$, followed by 180 monthly payments of $£ 544.50$. The total amount payable would be $£ 181,335.36$ made up of the loan amount plus interest ( $£ 106,041.36$ ), a product switch fee of $£ 199$, and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.4 \%$ APRC representative.

## Discounted Rate Representative Example

An interest only mortgage of $£ 140,000.00$ payable over 5 years on our Standard Variable Rate currently at $8.69 \%$ with a discount of $2.99 \%$, giving a current rate payable of $5.70 \%$ for 24 months. This will be followed by our Standard Variable Rate currently at $8.69 \%$ for the remainder of the mortgage term. This would require 24 monthly payments of $£ 665.95$ followed by 36 payments of $£ 1,015.15$. The total amount payable would be $£ 192,822.20$ made up of the loan amount plus interest ( $£ 52,528.20$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $7.7 \%$ APRC representative

## Shared Ownership

| Product Code | Product | Current Initial Rate | Available For | End Date | Standard Variable Rate for the rest of the mortgage, currently | APRC | Switch Fee | Additional Information | Early Repayment Charge |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22485 | $\begin{aligned} & 2 \text { Year Fixed } \\ & \text { Rate } \end{aligned}$ | 5.60\% | Product Switch | 2 years from switch date | 8.69\% | 8.5\% | £199 | Fee free overpayments up to 50\% of mortgage balance at date of switch | $3 \%$ <br> For 2 years from switch date |
| 21265 | 2 Year Discounted Variable Rate | $\begin{gathered} 5.85 \% \\ \text { (SVR minus } \\ 2.84 \%) \end{gathered}$ | Product Switch | 2 years from switch date | 8.69\% | 8.5\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | 1\% <br> For 2 years from switch date |

## Fixed Rate Representative Example

A mortgage of $£ 164,500.00$ payable over 35 years initially on a fixed rate for 24 months at $5.60 \%$, then our Standard Variable Rate currently at $8.69 \%$. This would require 24 monthly payments of $£ 895.28$ followed by 396 monthly payments of $£ 1,240.55$. The total amount payable would be $£ 512,839.52$ made up of the loan amount plus interest ( $£ 348,010.52$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.5 \%$ APRC representative.

## Discounted Rate Representative Example

A mortgage of $£ 164,500.00$ payable over 35 years initially on our Standard Variable Rate of $8.69 \%$ with a discount of $2.84 \%$, giving a current rate payable of $5.85 \%$ for 24 months. This will be followed by our Standard Variable Rate currently at $8.69 \%$ for the remainder of the mortgage term. This would require 24 monthly payments of $£ 922.57$ followed by 396 monthly payments of $£ 1,241.85$. The total amount payable would be $£ 514,009.28$ made up of the loan amount plus interest ( $£ 349,215.28$ ), a product switch fee of $£ 199$ and a mortgage discharge fee of $£ 95$. The overall cost for comparison is $8.5 \%$ APRC representative.

## Retirement Interest Only (RIO)

| Product Code | Product | Current Initial Rate | Available For | End Date | Standard Variable Rate for the rest of the mortgage, currently | APRC | Switch Fee | Additional Information | Early Repayment Charge |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22469 | 5 Year Fixed Rate | 5.89\% | Product Switch | 5 years from switch date | 8.69\% | 8.1\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | $5 \%$ <br> For 5 years from switch date |
| 21268 | 2 Year Discounted Variable Rate | $\begin{gathered} 5.89 \% \\ \text { (SVR minus } \\ 2.80 \% \text { ) } \end{gathered}$ | Product Switch | 2 years from switch date | 8.69\% | 8.6\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | 1\% <br> For 2 years from switch date |

## Fixed Rate Representative Example

An interest only mortgage of $£ 80,000.00$ payable over 40 years initially on a fixed rate for 60 months at $5.89 \%$. This will be followed by our Standard Variable Rate currently at $8.69 \%$ for the remainder of the mortgage term. This would require 60 monthly payments of $£ 393.64$, followed by 420 monthly payments of $£ 580.76$. The total amount payable would be $£ 347,831.60$ made up of the loan amount plus interest ( $£ 267,537.60$ ), a product switch fee of $£ 199$, and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.1 \%$ APRC representative.

## Discounted Rate Representative Example

An interest only mortgage of $£ 80,000.00$ payable over 40 years on our Standard Variable Rate currently at $8.69 \%$ with a discount of $2.80 \%$, giving a current rate payable of $5.89 \%$ for 24 months. This will be followed by our Standard Variable Rate currently at $8.69 \%$ for the remainder of the mortgage term. This would require 24 monthly payments of $£ 393.64$ followed by 456 payments of $£ 580.77$. The total amount payable would be $£ 354,572.48$ made up of the loan amount plus interest ( $£ 274,278.48$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.6 \%$ APRC representative

## Buy to let

## Standard

| Product Code | Product | Current Initial Rate | Available For | End Date | Standard Variable Rate for the rest of the mortgage, currently | APRC | Switch Fee | Additional Information | Early Repayment Charge |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22491 | $\begin{gathered} 2 \text { Year Fixed } \\ \text { Rate } \end{gathered}$ | 5.69\% | Product Switch | 2 years from switch date | 8.69\% | 8.3\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | For 2 years from switch date |
| 21276 | 2 Year Discounted Variable Rate | $\begin{gathered} 5.65 \% \\ \text { (SVR minus } \\ 3.04 \% \text { ) } \end{gathered}$ | Product Switch | 2 years from switch date | 8.69\% | 8.3\% | $£ 199$ | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | For 2 years from switch date |

## Fixed Rate Representative Example

A mortgage of $£ 190,000.00$ payable over 20 years initially on a fixed rate for 24 months at $5.69 \%$, then our Standard Variable Rate currently at $8.69 \%$. This would require 24 monthly payments of $£ 1,328.85$, followed by 216 monthly payments of $£ 1,644.96$. The total amount payable would be $£ 387,298.76$ made up of the loan amount plus interest ( $£ 197,004.76$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.3 \%$ APRC representative.

## Discounted Rate Representative Example

A mortgage of $£ 190,000.00$ payable over 20 years on our Standard Variable Rate currently at $8.69 \%$ with a discount of $3.04 \%$, giving a current rate payable of $5.65 \%$ for 24 months, then on our Standard Variable Rate currently at $8.69 \%$ for the remainder of the mortgage term. This would require 24 monthly payments of $£ 1,324.52$, followed by 216 payments of $£ 1,644.58$. The total amount payable would be $£ 387,112.76$ made up of the loan amount plus interest ( $£ 196,818.76$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.3 \%$ APRC representative.

## Holiday let

| Product Code | Product | $\begin{gathered} \text { Current Initial } \\ \text { Rate } \end{gathered}$ | Available For | End Date | the mortgage, currently | APRC | Switch Fee | Additional Information | Early Repayment Charge |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22489 | $\begin{aligned} & 2 \text { Year Fixed } \\ & \text { Rate } \end{aligned}$ | 5.80\% | Product Switch | 2 years from switch date | 8.69\% | 8.4\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | $3 \%$ <br> For 2 years from switch date |
| 21274 | 2 Year <br> Discounted <br> Variable Rate | $\begin{gathered} 5.79 \% \\ \text { (SVR minus } \\ 2.90 \% \text { ) } \end{gathered}$ | Product Switch | 2 years from switch date | 8.69\% | 8.2\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | 1\% <br> For 2 years from switch date |

## Fixed Rate Representative Example

A mortgage of $£ 90,000.00$ payable over 25 years initially on a fixed rate for 24 months at $5.80 \%$, then our Standard Variable Rate currently at $8.69 \%$. This would require 24 monthly payments of $£ 570.18$, followed by 276 monthly payments of $£ 727.78$. The total amount payable would be $£ 214,646.60$ made up of the loan amount plus interest ( $£ 124,352.60$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.4 \%$ APRC representative.

## Discounted Rate Representative Example

A mortgage of $£ 353,799.00$ payable over 16 years on our Standard Variable Rate currently at $8.69 \%$ with a discount of $2.90 \%$, giving a current rate payable of $5.79 \%$ for 24 months, then on our Standard Variable Rate currently at $8.69 \%$ for the remainder of the mortgage term. This would require 24 monthly payments of $£ 2,831.91$, followed by 168 payments of $£ 3,354.98$. The total amount payable would be $£ 631,697.48$ made up of the loan amount plus interest ( $£ 277,604.48$ ) a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.2 \%$ APRC representative

## Expat Residential

| Product <br> Code | Product |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22483 | 2 Year Fixed <br> Rate | $5.59 \%$ | Product Switch |
| Rate |  |  |  |

## Fixed Rate Representative Example

A mortgage of $£ 305,000.00$ payable over 25 years initially on a fixed rate for 24 months at $5.59 \%$, then our Standard Variable Rate currently at $8.69 \%$. This would require 24 monthly payments of $£ 1,890.63$, followed by 276 monthly payments of $£ 2,459.59$. The total amount payable would be $£ 724,316.96$ made up of the loan amount plus interest ( $£ 418,987.96$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.3 \%$ APRC representative.

## Discounted Rate Representative Example

A mortgage of $£ 250,000.00$ payable over 9 years on our Standard Variable Rate currently at $8.69 \%$ with a discount of $2.94 \%$, giving a current rate payable of $5.75 \%$ for 24 months. This will be followed by our Standard Variable Rate currently at $8.69 \%$ for the remainder of the mortgage term. This would require 24 monthly payments of $£ 2,972.99$, followed by 84 payments of $£ 3,268.70$. The total amount payable would be $£ 346,017.56$ made up of the loan amount plus interest ( $£ 95,723.56$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $7.7 \%$ APRC representative.

## Expat buy to let

| Product Code | Product | Current Initial Rate | Available For | End Date | Standard Variable Rate for the rest of the mortgage, currently | APRC | Switch Fee | Additional Information | Early Repayment Charge |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22490 | $\begin{aligned} & 2 \text { Year Fixed } \\ & \text { Rate } \end{aligned}$ | 5.99\% | Product Switch | 2 years from switch date | 8.69\% | 8.4\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | For 2 years from switch date |
| 21275 | 2 Year Discounted Variable Rate | $\begin{gathered} 5.89 \% \\ \text { (SVR minus } \\ 2.80 \%) \end{gathered}$ | Product Switch | 2 years from switch date | 8.69\% | 8.3\% | £199 | Fee free overpayments up to $50 \%$ of mortgage balance at date of switch | For 2 years from switch date |

## Fixed Rate Representative Example

A mortgage of $£ 262,600.00$ payable over 20 years initially on a fixed rate for 24 months at $5.99 \%$, then our Standard Variable Rate currently at $8.69 \%$. This would require 24 monthly payments of $£ 1,881.26$, followed by 216 monthly payments of $£ 2,277.22$. The total amount payable would be $£ 537,124.76$ made up of the loan amount plus interest $(£ 274,230.76$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.4 \%$ APRC representative.

## Discounted Rate Representative Example

A mortgage of $£ 343,000.00$ payable over 18 years on our Standard Variable Rate currently at $8.69 \%$ with a discount of $2.80 \%$, giving a current rate payable of $5.89 \%$ for 24 months, then on our Standard Variable Rate currently at $8.69 \%$ for the remainder of the mortgage term. This would require 24 monthly payments of $£ 2,580.82$, followed by 192 payments of $£ 3,094.55$. The total amount payable would be $£ 656,188.28$ made up of the loan amount plus interest ( $£ 312,894.28$ ), a product switch fee of $£ 199$ and a mortgage exit fee of $£ 95$. The overall cost for comparison is $8.3 \%$ APRC representative.

## YOUR HOME MAY BE REPOSSESSED IF YOU DO NOT KEEP UP YOUR REPAYMENTS ON YOUR MORTGAGE.

Applicants must be aged 18 or over. Subject to status and valuation. Fees apply. The loan will be secured against your home.
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